



# AGILE DEVELOPMENT IN THE ENTERPRISE

## "The Relentless Pursuit of Perfection"

J P Morgan, London, 21 May 2009

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# Jeff Sutherland, Ph.D.



- **Chairman, Scrum Training Institute**
- **CEO Scrum, Inc. and Senior Advisor, OpenView Venture Partners**
  - **Agile coach for OpenView Venture Partners portfolio companies**
  - **CTO/VP Engineering for 9 software companies**
  - **Created first Scrum at Easel Corp. in 1993. Rolled out Scrum in next 5 companies**
  - **Achieved hyperproductive state in all companies. Signatory of Agile Manifesto and founder of Agile Alliance**

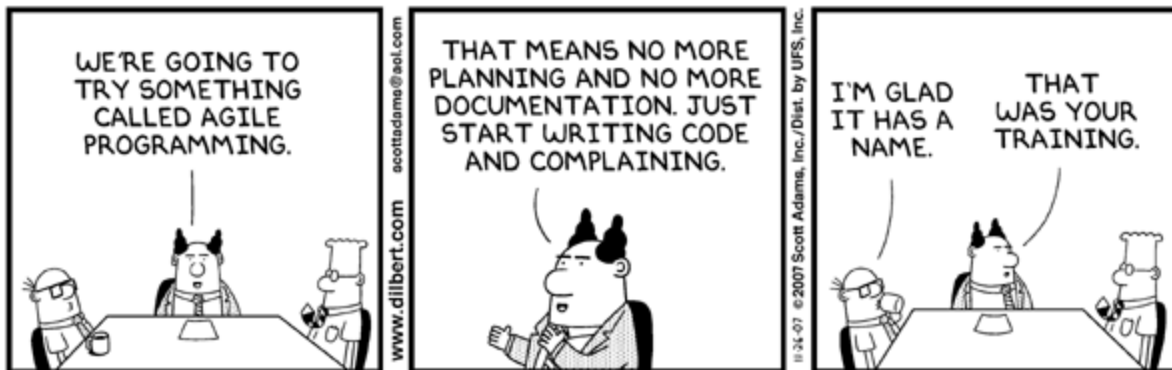
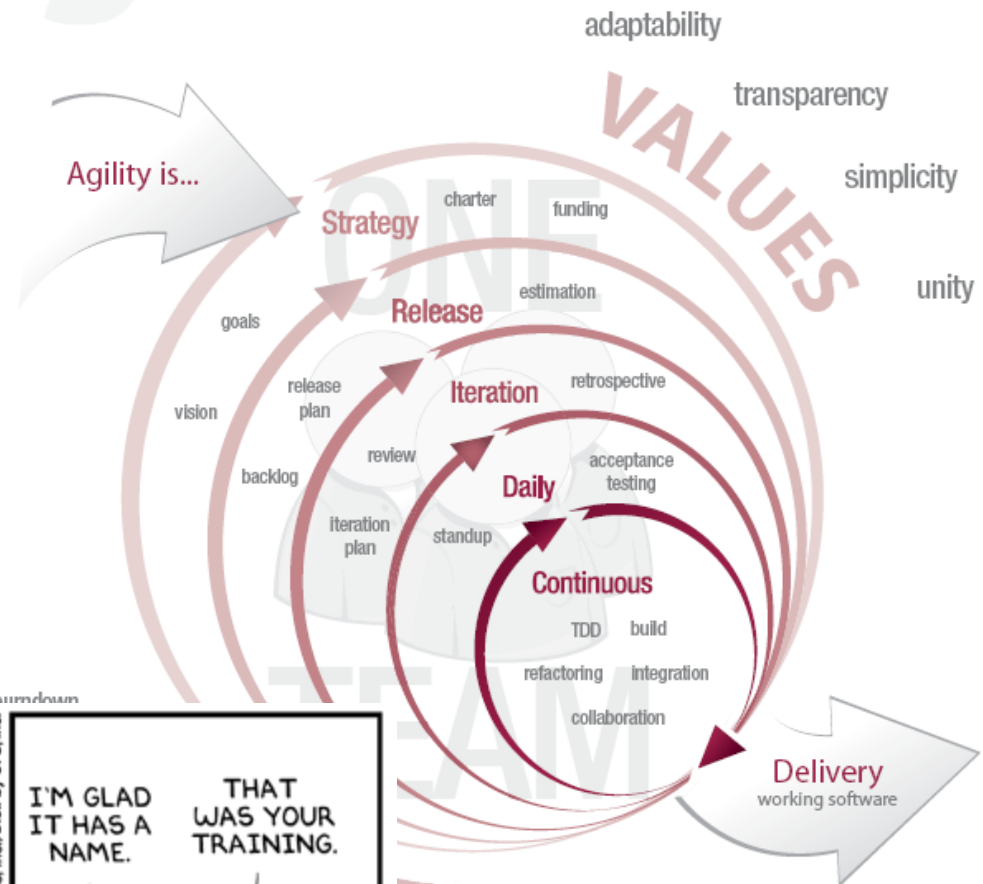
- <http://jeffsutherland.com/scrum>
- [jeff@scruminc.com](mailto:jeff@scruminc.com)



CSM v9.6 © Jeff Sutherland 1993-2009

# Agile Development

## What is Agile



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## Accelerate Success

VERSION ONE  
Simplifying Software Delivery



# Agile Manifesto

## Where did Agile Development come from?

[www.agilemanifesto.org](http://www.agilemanifesto.org)

We are uncovering better ways of developing software by doing it and helping others do it.  
Through this work we have come to value:

Individuals and interaction over Processes and tools

Working software over Comprehensive documentation

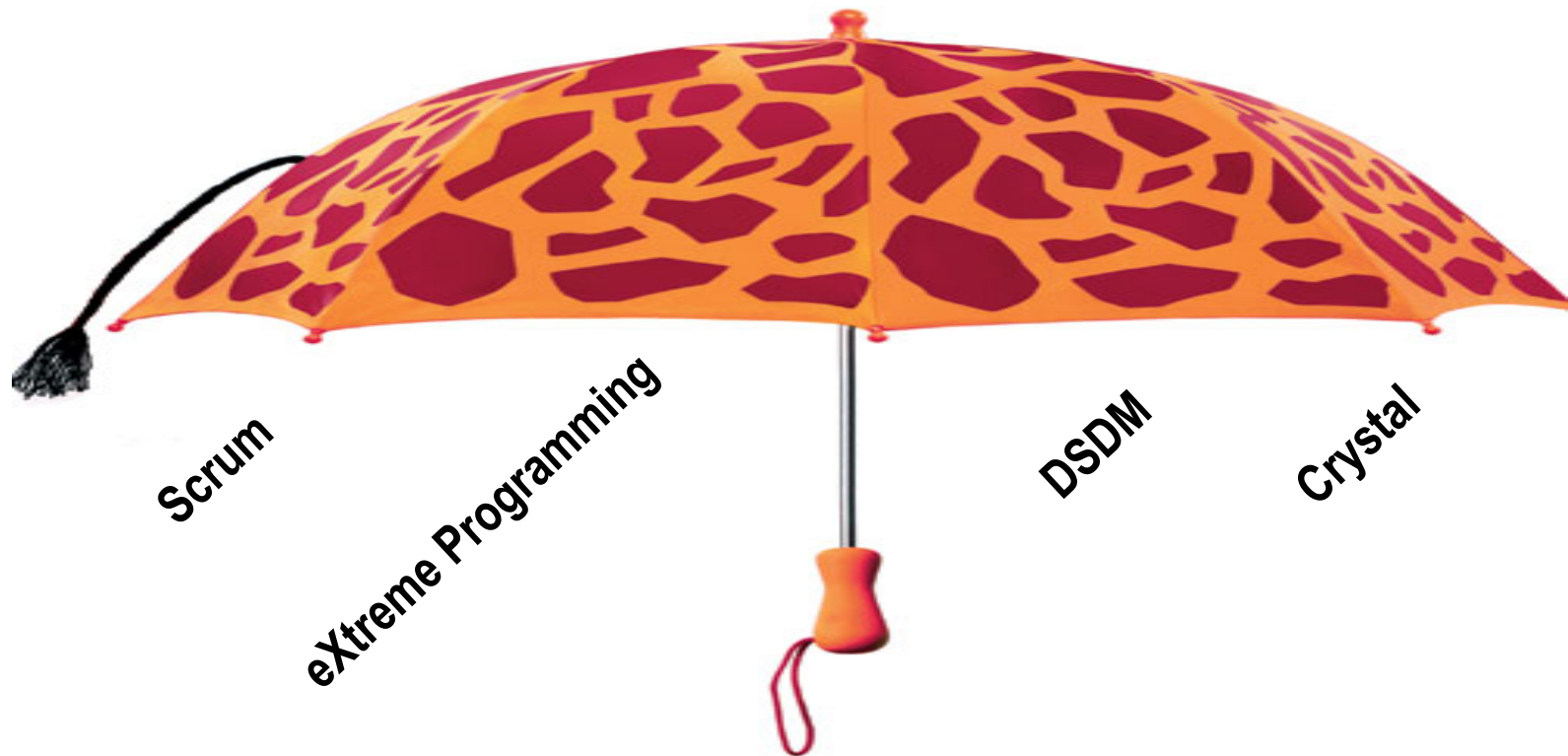
Customer collaboration over Contract negotiation

Responding to change over Following a plan

That is, while there is value in the items on the right, we value the items on the left more.

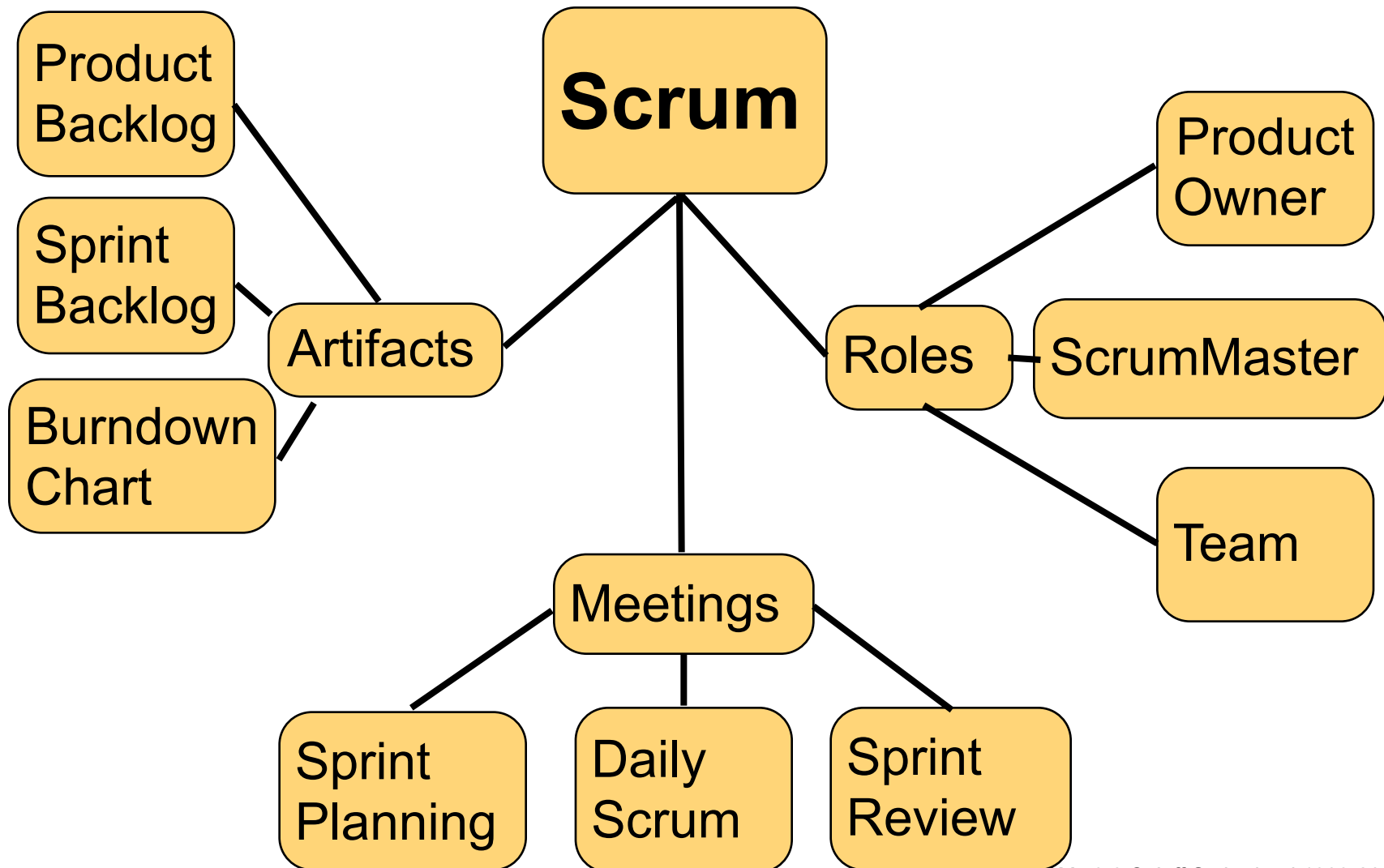
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# Agile Methods



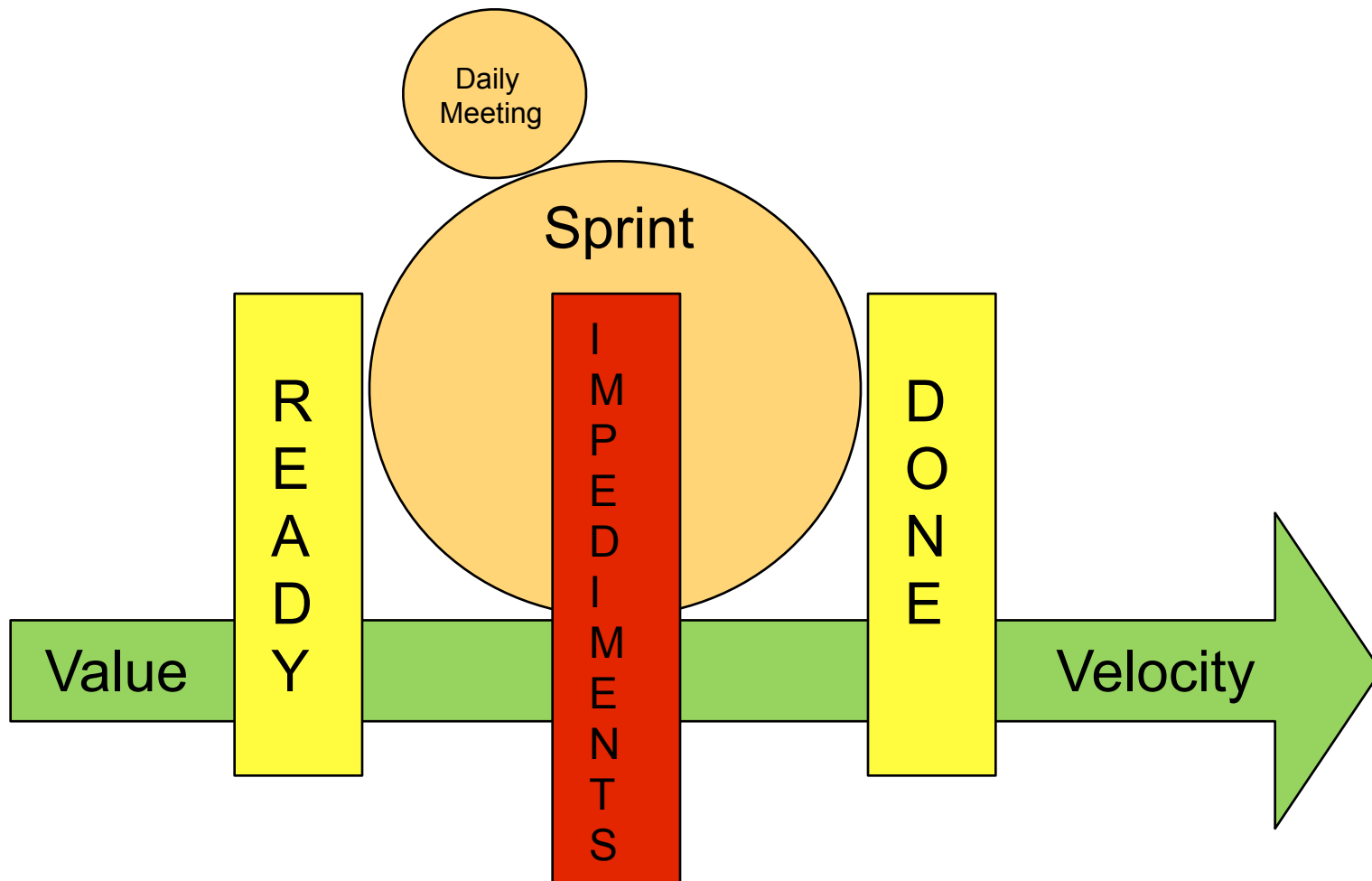
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# Scrum Static Model



CSM v9.6 © Jeff Sutherland 1993-2009

# Scrum Dynamic Model



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# How we invented Scrum:

## Learning about innovation from Xerox Parc



## Personal Workstation



## Mouse (SRI)



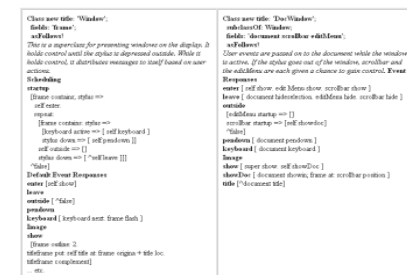
## Ethernet



## Windows Interface



## Laser Printer



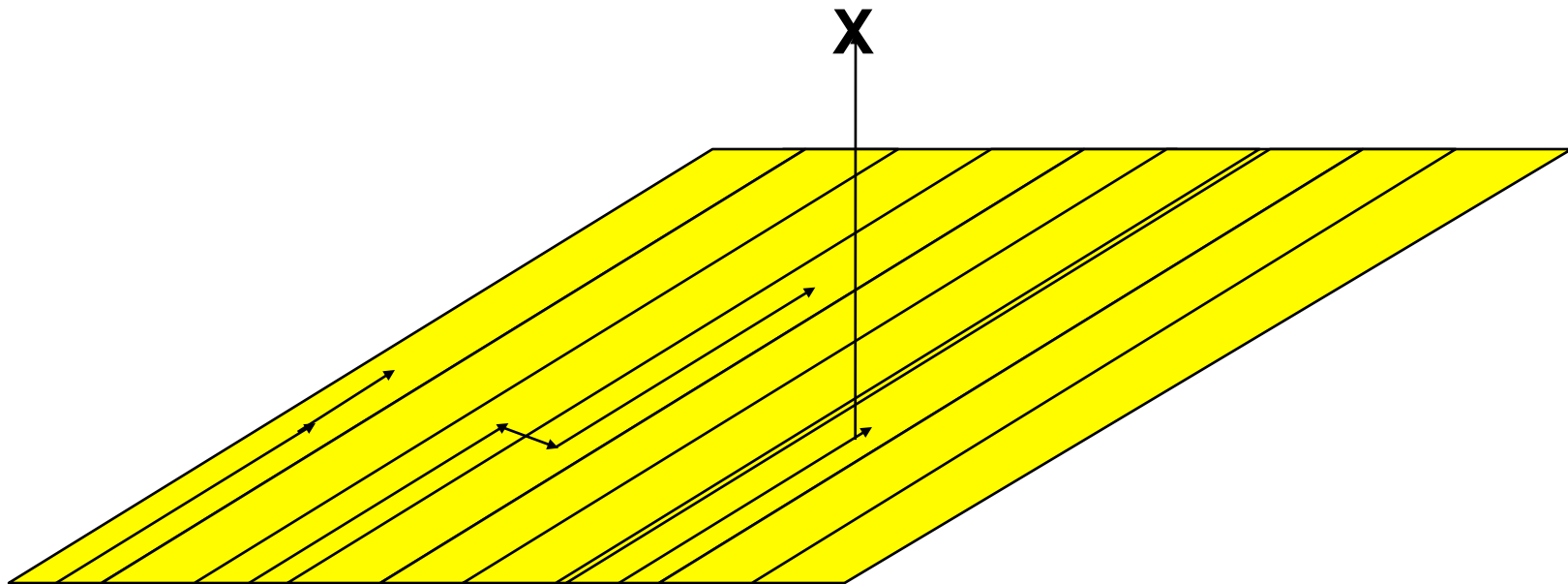
## Smalltalk

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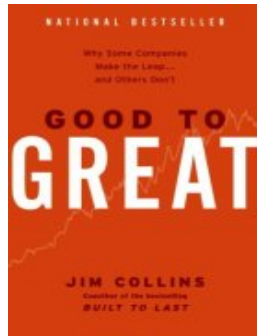


# Alan Kay's Innovation Strategy

- Incremental - No
- Cross Discipline - Nyet
- Out of the Box - Yes



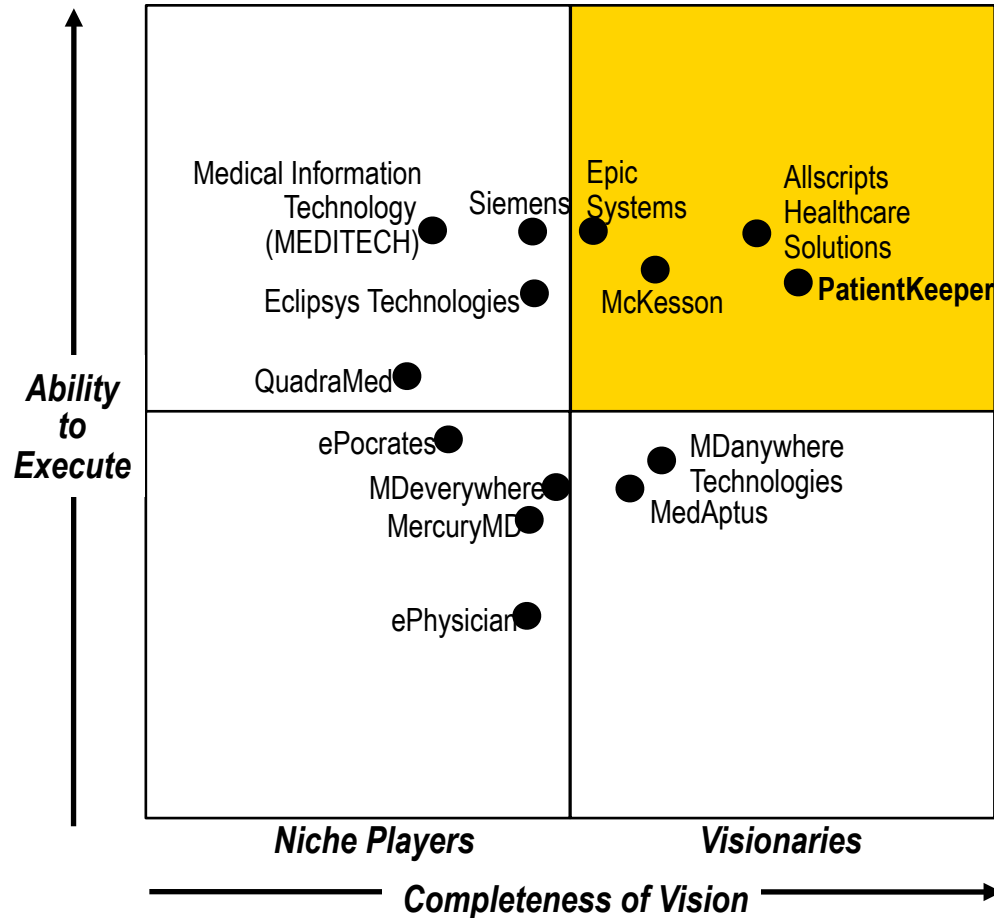
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## Out of the Box

- Scrum looked at projects that were off the plate
  - IBM surgical team
  - Takeuchi and Nonaka
  - Borland Quattro Project
- *Scrum: A Pattern Language for Hyperproductive Software Development*
  - By M. Beedle, M. Devos, Y. Sharon, K. Schwaber, and J. Sutherland. In Pattern Languages of Program Design. vol. 4, N. Harrison, Ed. Boston: Addison-Wesley, 1999, pp. 637-651.
- Going from good to great means Toyota or better.

# PatientKeeper All-at-Once Scrum

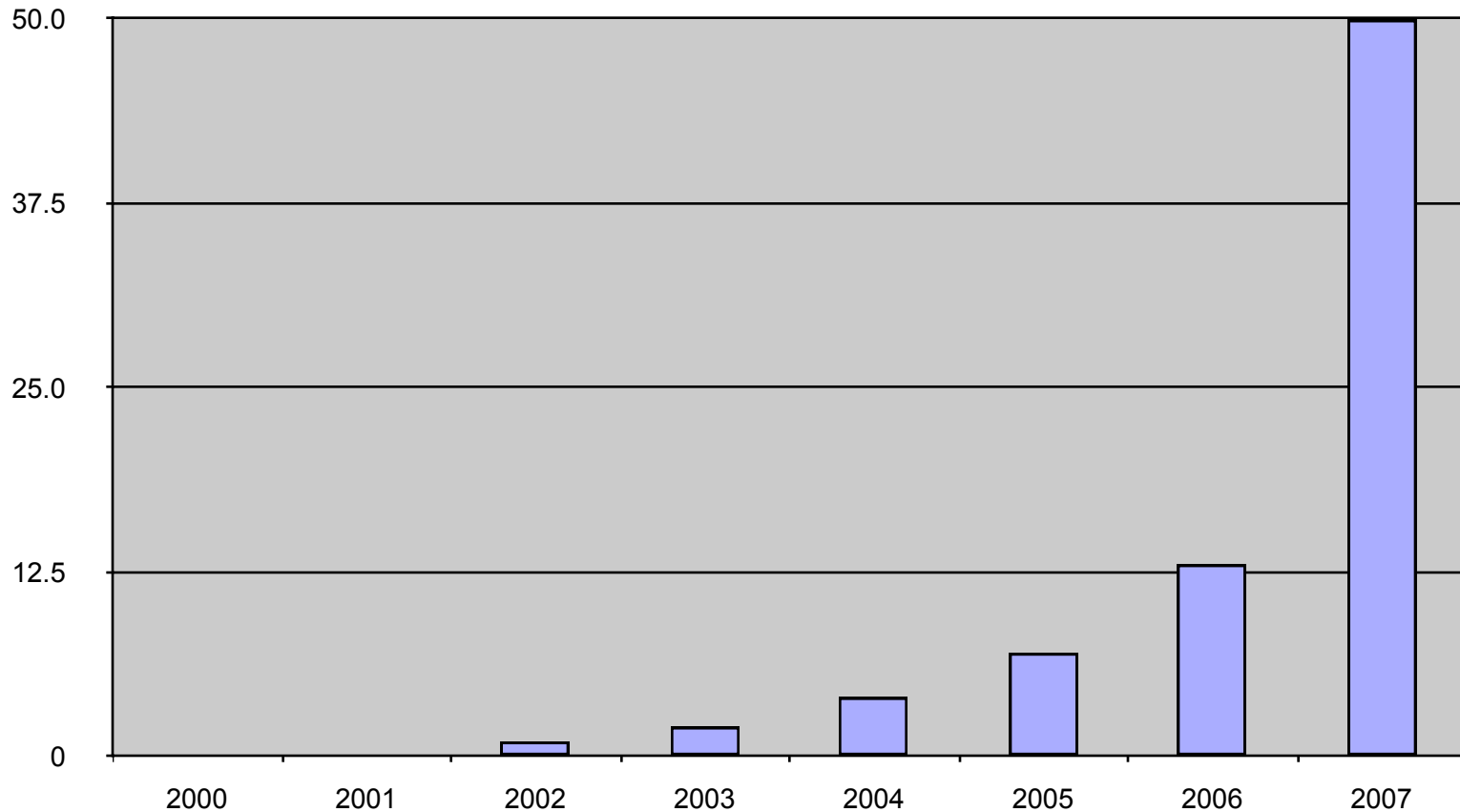


*I find that the vast majority of organizations are still trying to do too much stuff, and thus find themselves thrashing. The only organization I know of which has really solved this is PatientKeeper. Mary Poppendieck*

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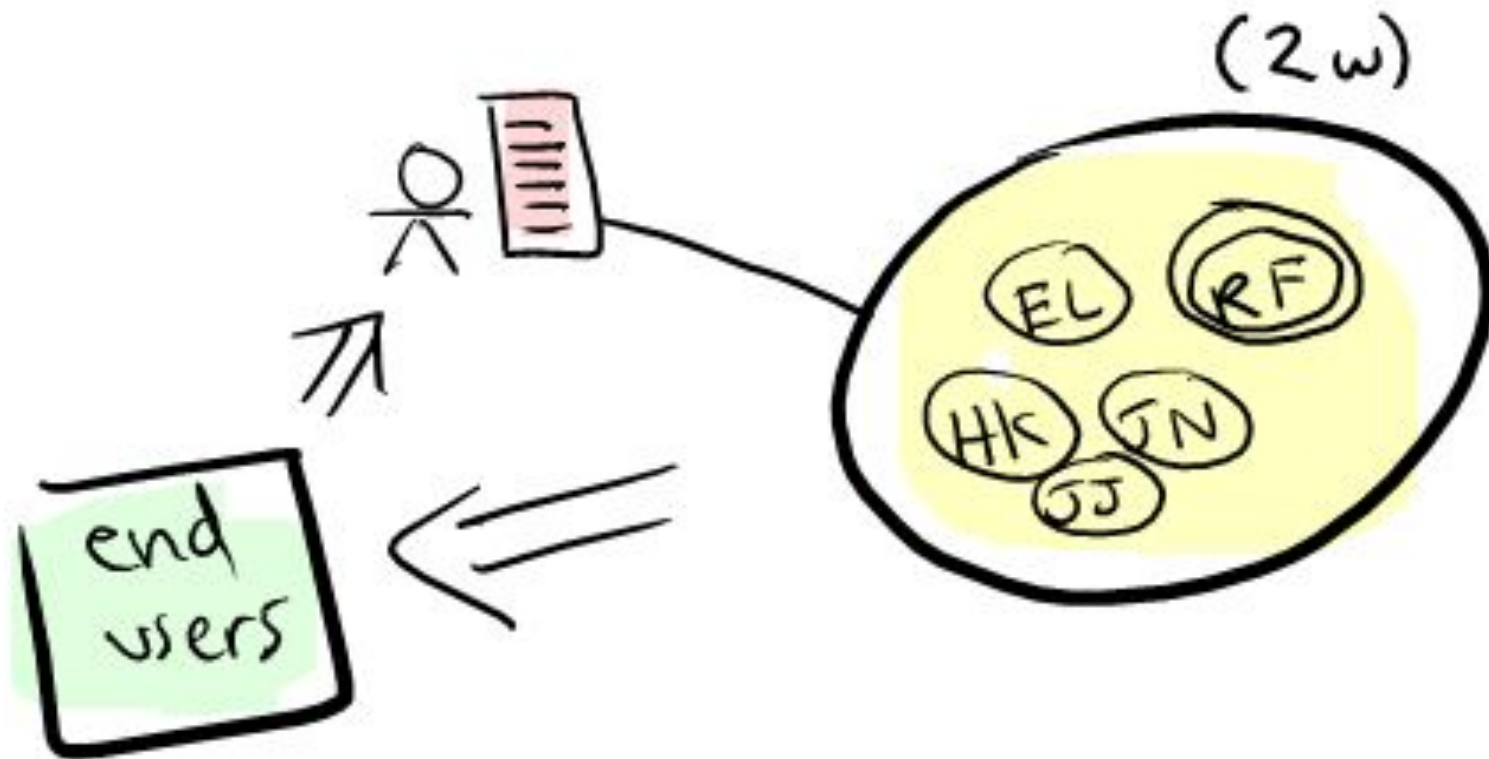
# PatientKeeper Revenue

Revenue (millions USD)



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# What's happening with Scrum?

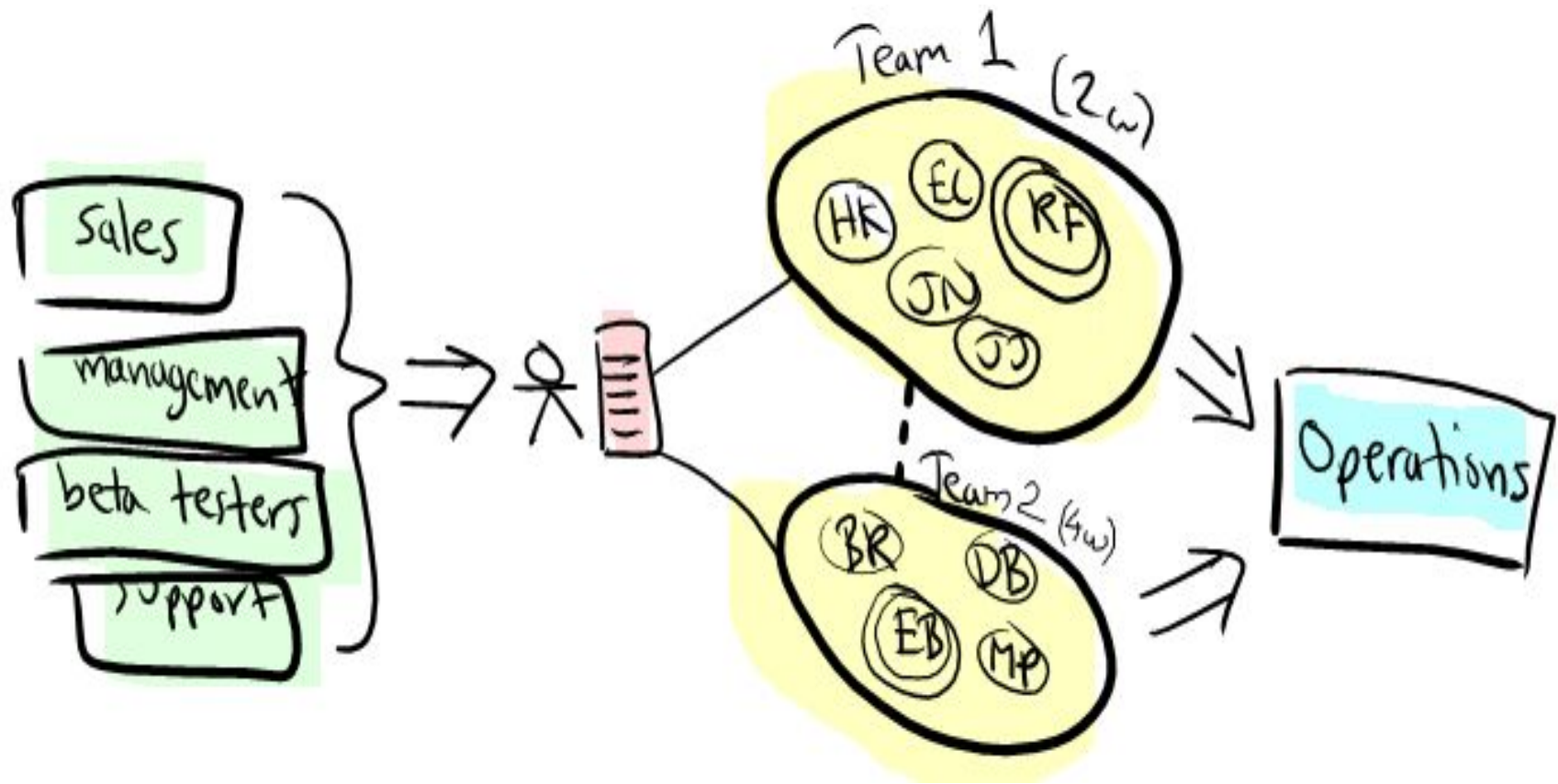


ScrUML by Henrik Kniberg

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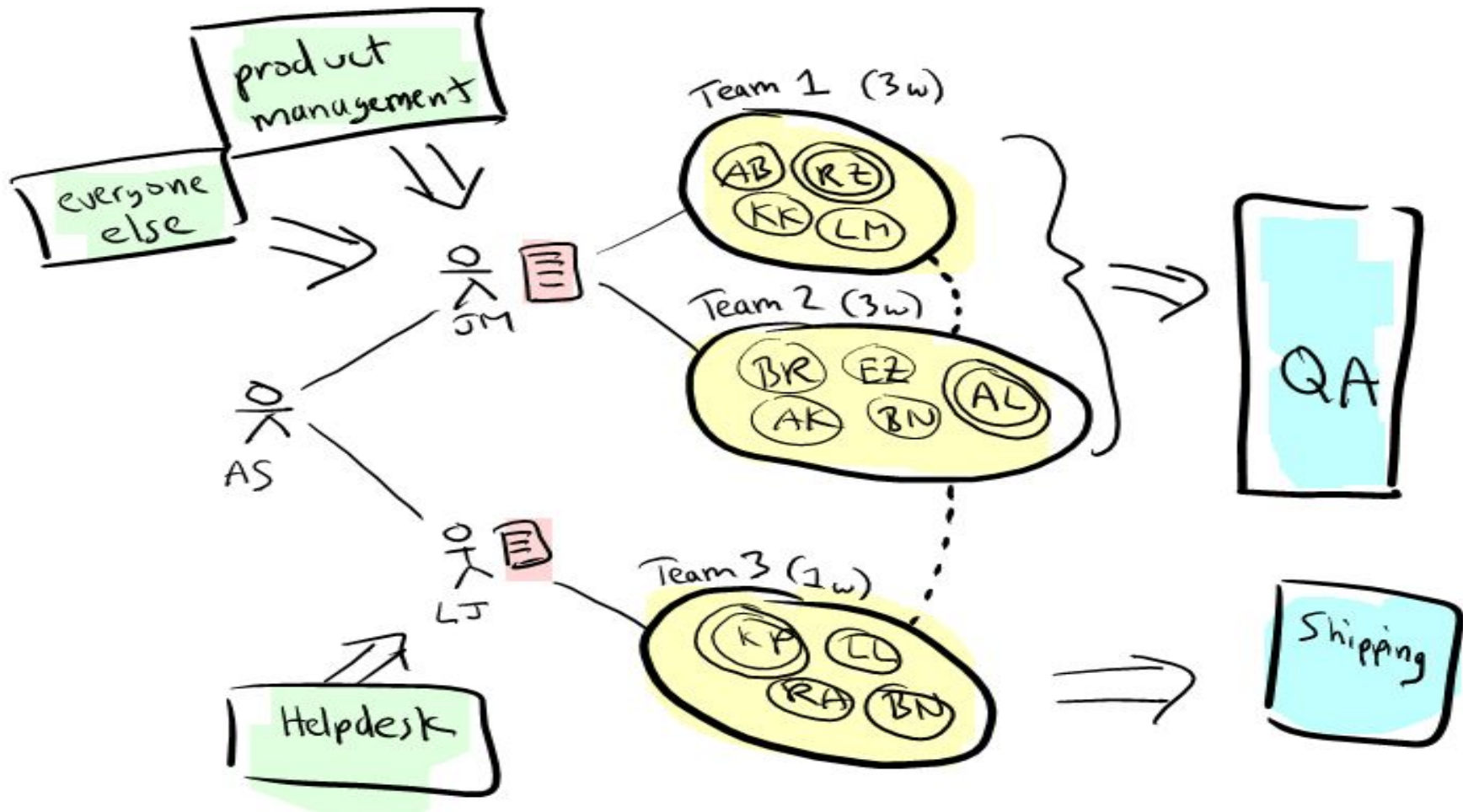


# Multiple Team Scrum



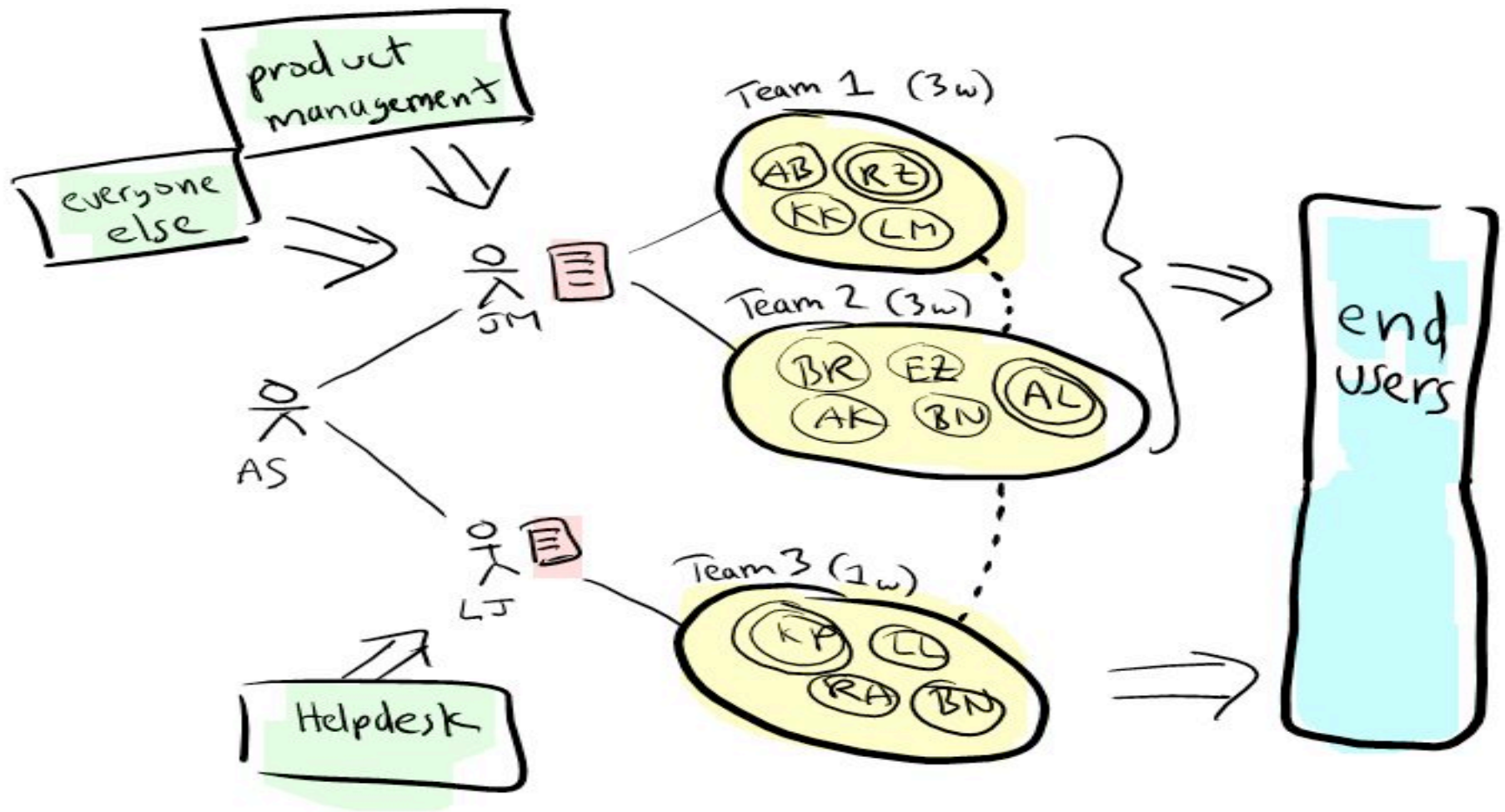
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# Scrum in Transition



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# Delivering to End Users



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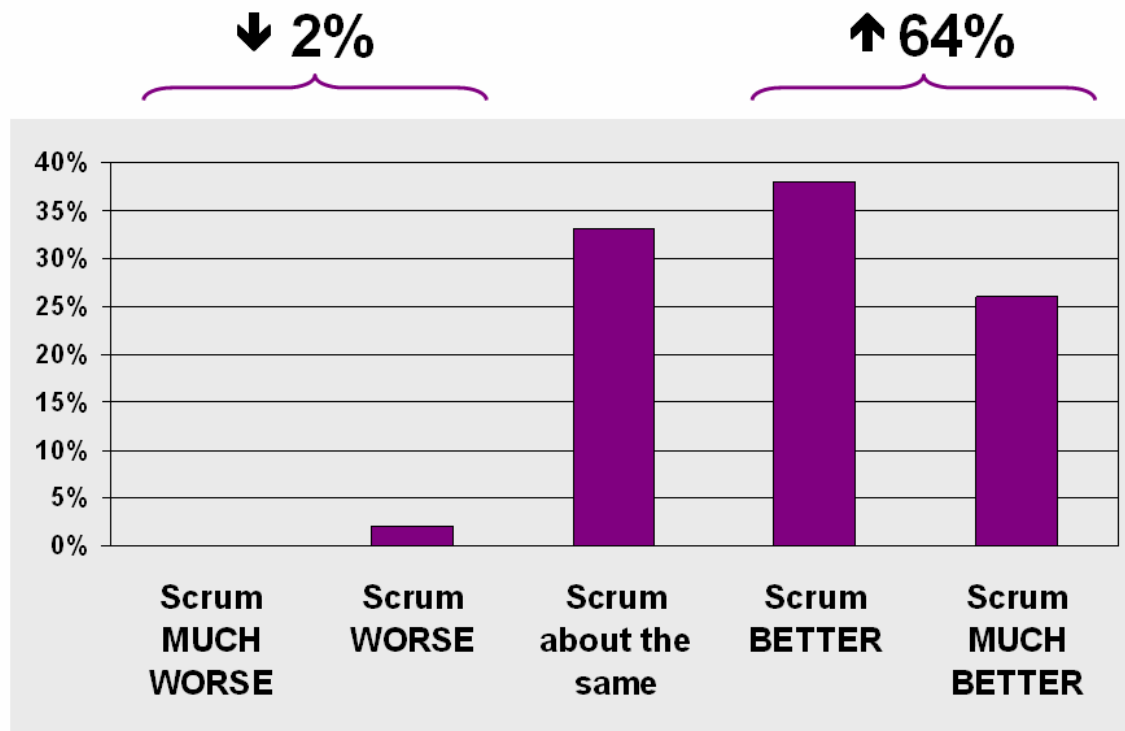
# How do you scale Scrum to thousands of developers?

- Step by step
- Training and coaching is critical
  - A internal trainer at Yahoo can train, launch, and coach about 10 new teams a year
  - Teams that are not coached do not do so well. Average increase in productivity is 35% company wide.
  - Coached teams get 300-400% improvement.
- Yahoo launched over 200 teams in three years in Silicon valley where they have 2000 developers.



Rate Scrum relative to how the team was building products previously:

**Business value of what the team produced in 30 days?**



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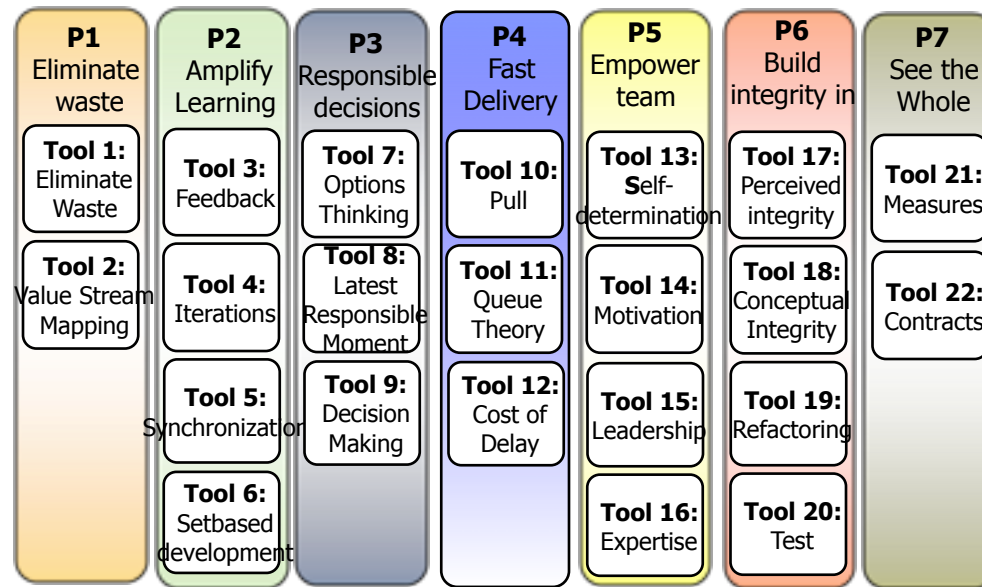


# Yahoo Return on Investment

- Each Scrum Trainer starts up and coaches 10 new Scrum teams a year
- Coached velocity increase is 200-400%
- Uncoached average increase is 35%
- Conservative cost reduction per trainer is over \$1M/yr

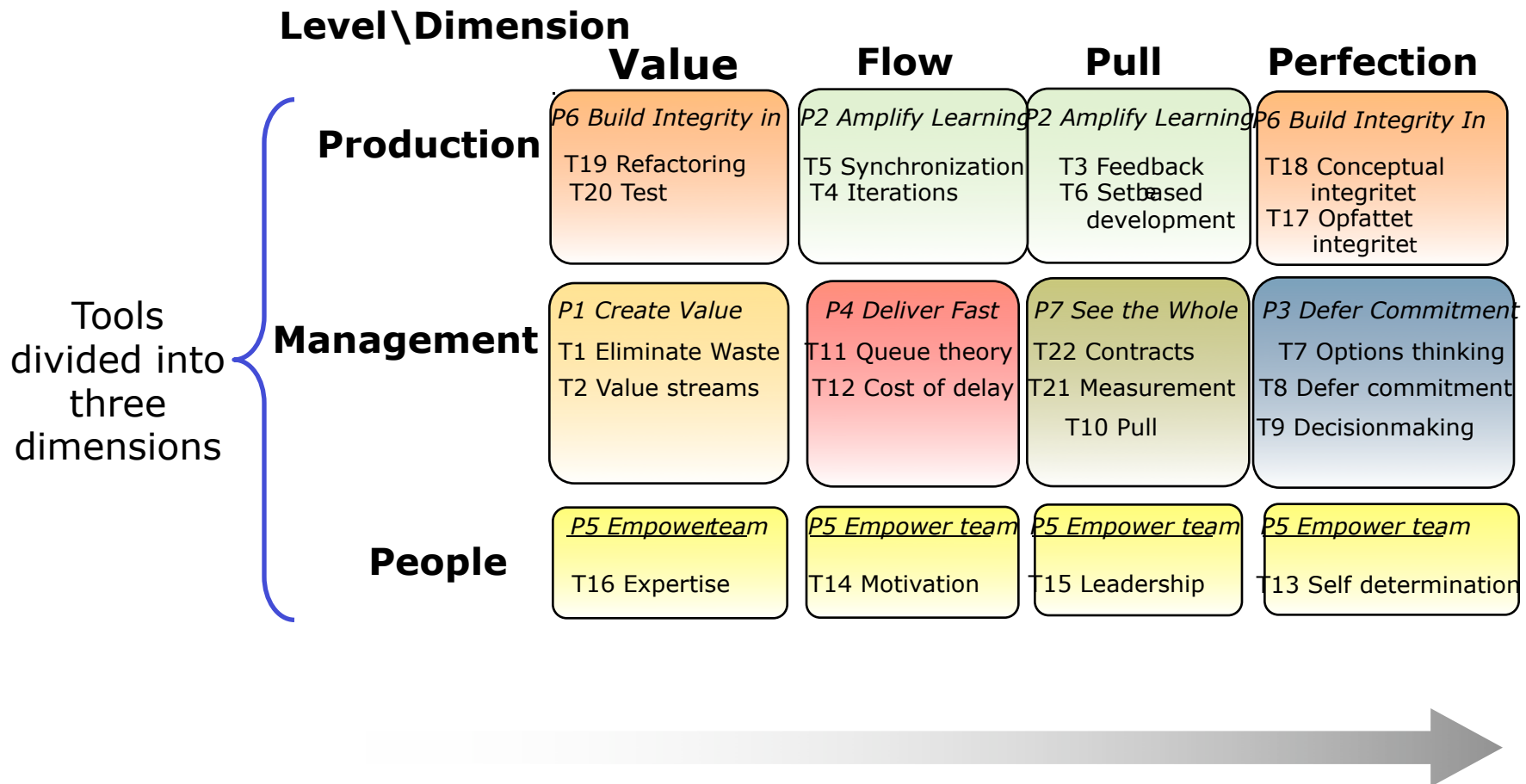
G. Benefield, "Rolling Out Agile at a Large Enterprise," in *HICSS'41, Hawaii International Conference on Software Systems*, Big Island, Hawaii, 2008.

# Lean Thinking Tools



- Systematic Software Engineering used the tools from Lean Software Development to develop their Scrum implementation
- Analyzing dependencies, they produced a strategy for ordering the implementation of Lean.

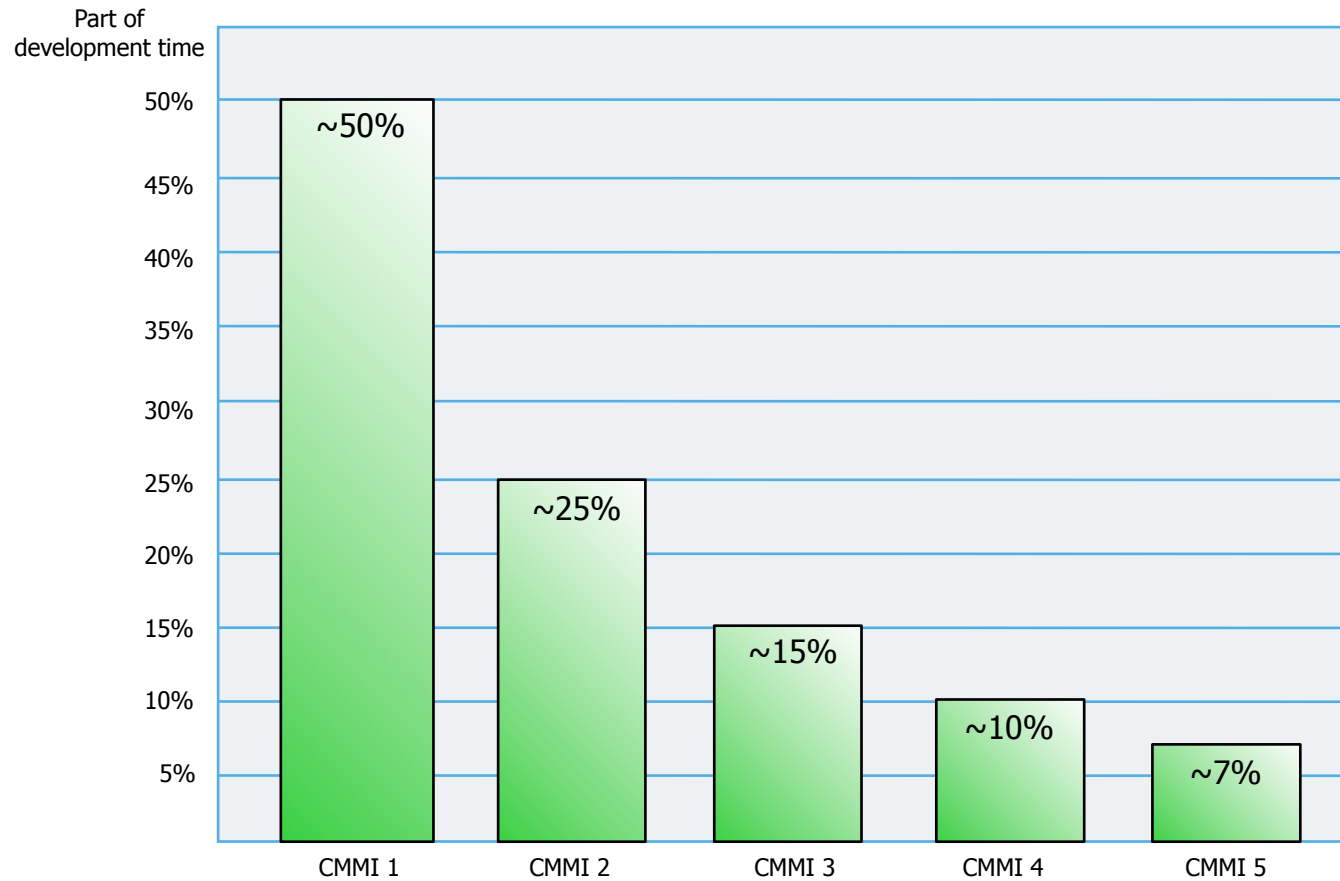
# Causal Dependencies



Thinking tools are best transformed by people and projects

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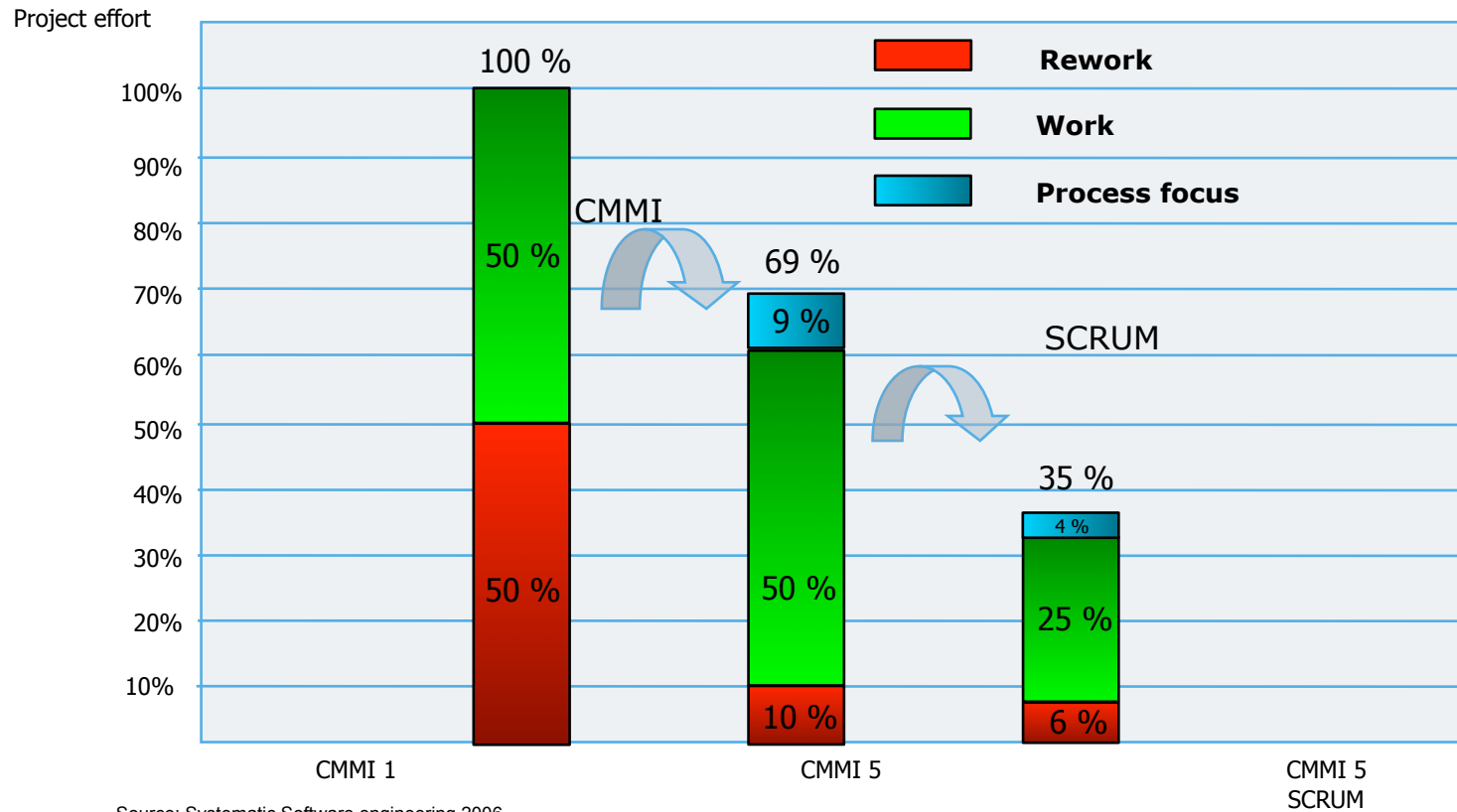
# Published experiences with "rework"



Source: Krasner & Houston, CrossTalk, Nov 1998  
Diaz & King, CrossTalk, Mar 2002

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# CMMI/SCRUM Performance analysis



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## **Systematic CMMI 5 Analysis**

### **First six months of Scrum**

- 80% reduction in planning cost
- 40% reduction in defects
- 50% reduction in rework
- 100% increase in overall productivity
- Estimation error < 10%
- Project completion on time > 95%
- Waterfall projects (required by some defense and healthcare contracts) are now contracted for twice the cost of Scrum projects (and produce lower quality).

# **Systematic is going from “beginners Scrum” to**

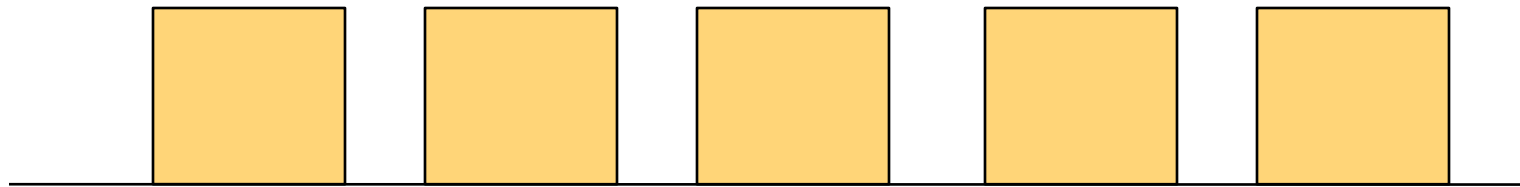
- First doubling of velocity comes from software DONE at the end of the sprint.
- Second doubling come from product backlog READY at the beginning of the sprint.
- Systematic now has several teams executing the second doubling model successfully
- Will role this out to whole company

Carsten Jakobsen and Jeff Sutherland. Scrum and CMMI - Going from Good to Great: are you ready-ready to be done-done? Agile 2009, Chicago.

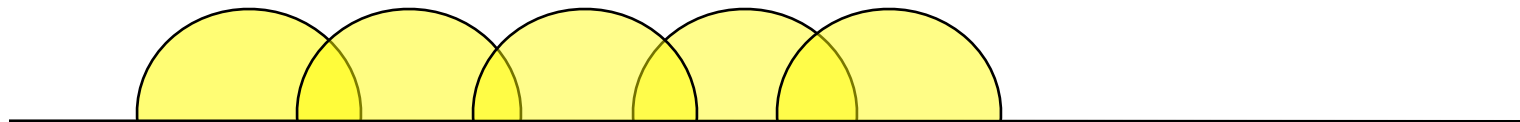
# Case Study: Scrum and XP

- The first Scrum used all the XP engineering practices and set-based concurrent engineering.
- Most high performance teams use Scrum and XP together.
- It is hard to get a Scrum with extreme velocity without XP engineering practices.
- You cannot scale XP without Scrum.

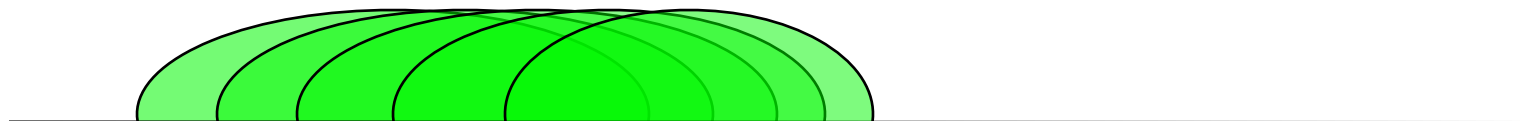
# Distributed/Outsourcing Styles



**Isolated Scrums**



**Distributed Scrum of Scrums**



**Totally Integrated Scrums**

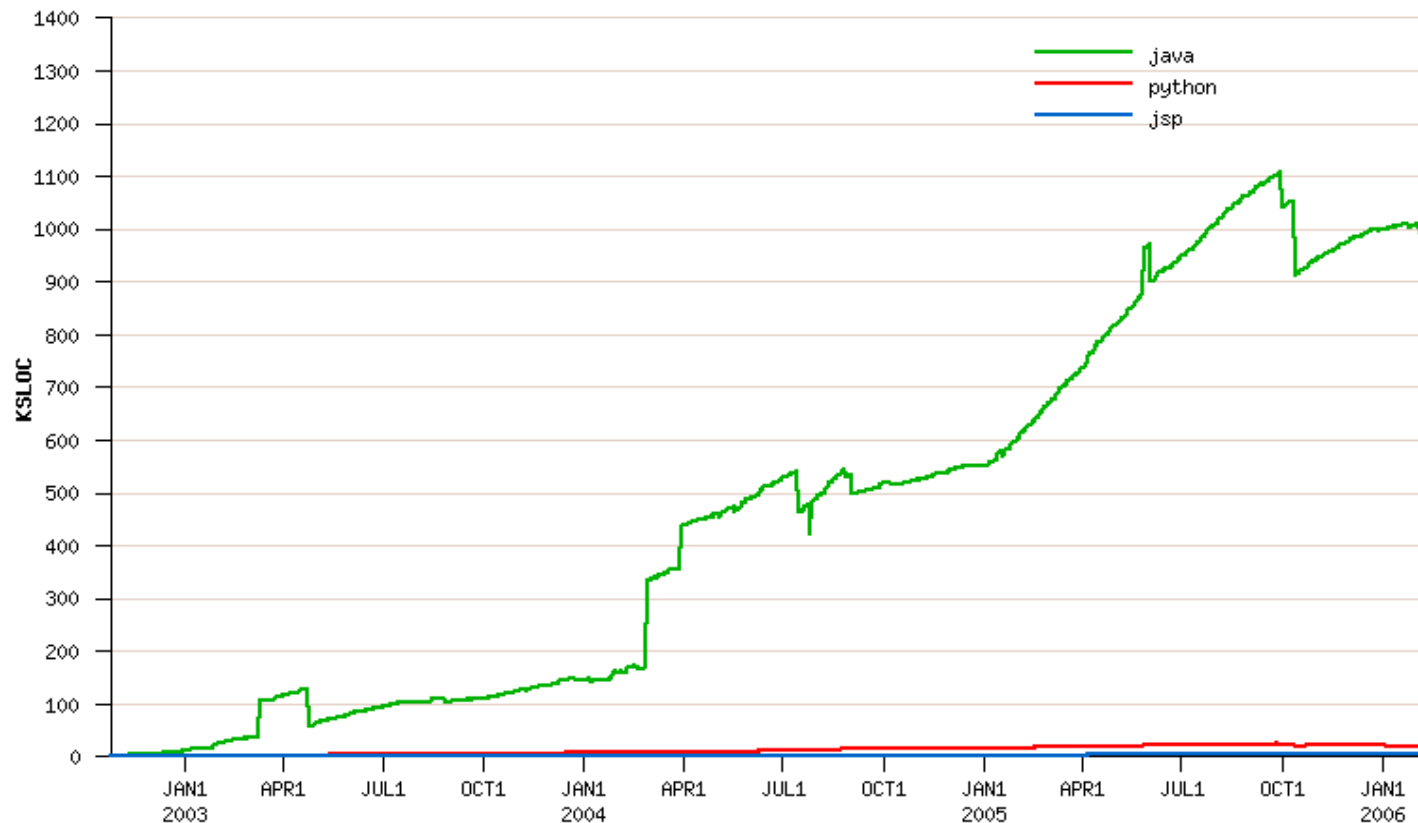
# Outsourcing

- What happens if you outsource \$2M of development?
  - Industry data show 20% cost savings on average
- Outsourcing from PatientKeeper to Indian waterfall team:
  - Two years of data showed breakeven point occurs when Indian developer costs 10% of American Scrum developer
  - Actual Indian cost is 30%
- \$2M of Scrum development at my company costs \$6M when outsourced to waterfall teams
- Never outsource to waterfall teams. Only outsource to Scrum teams.



# SirsiDynix - Anatomy of a “failed” project

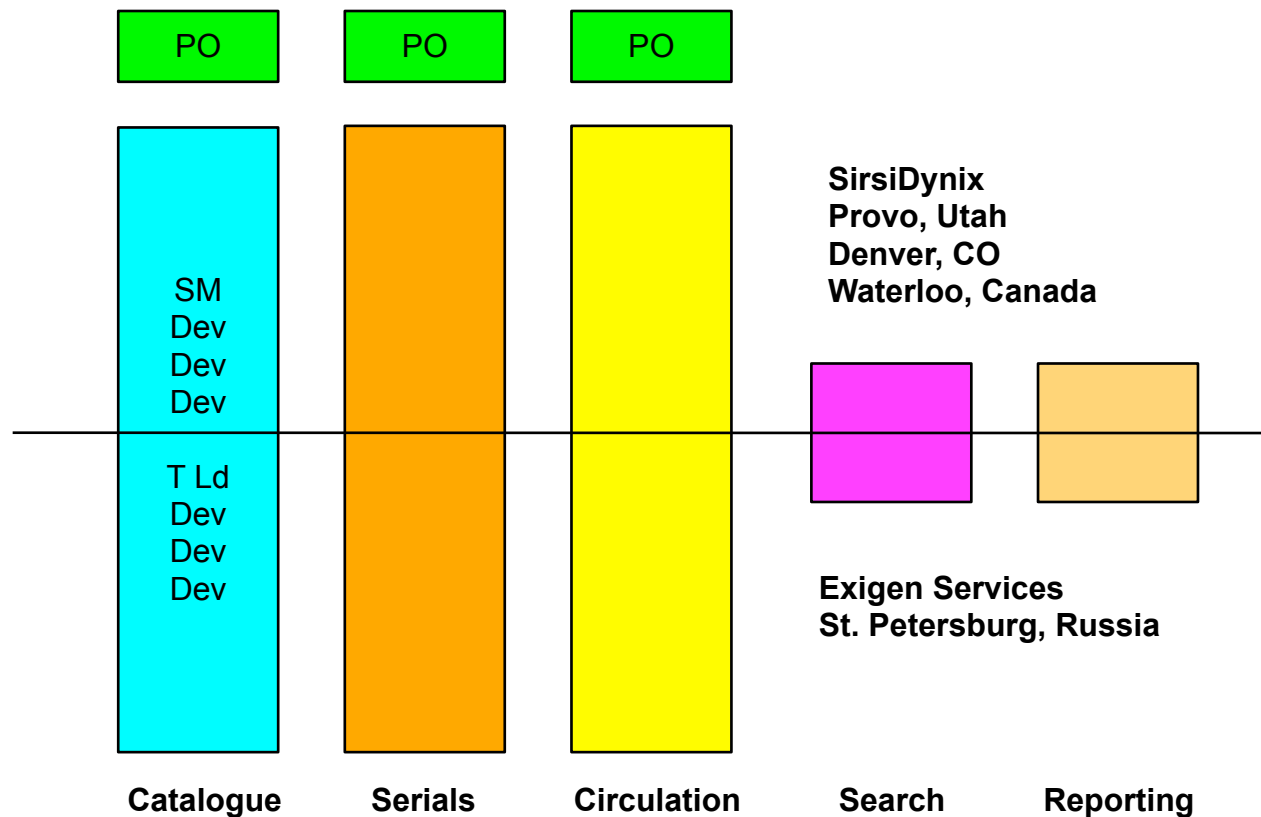
- Over a million lines of Java code



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# SirsiDynix Distributed Scrum

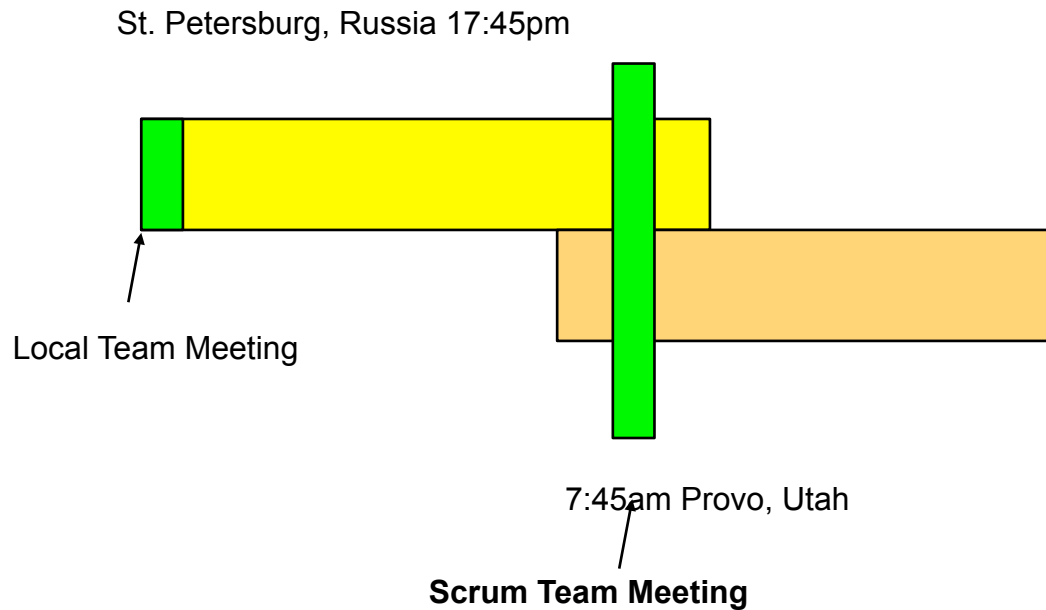
- 56 developers distributed across sites



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# SirsiDynix Distributed Scrum

## 🌐 Scrum daily meetings



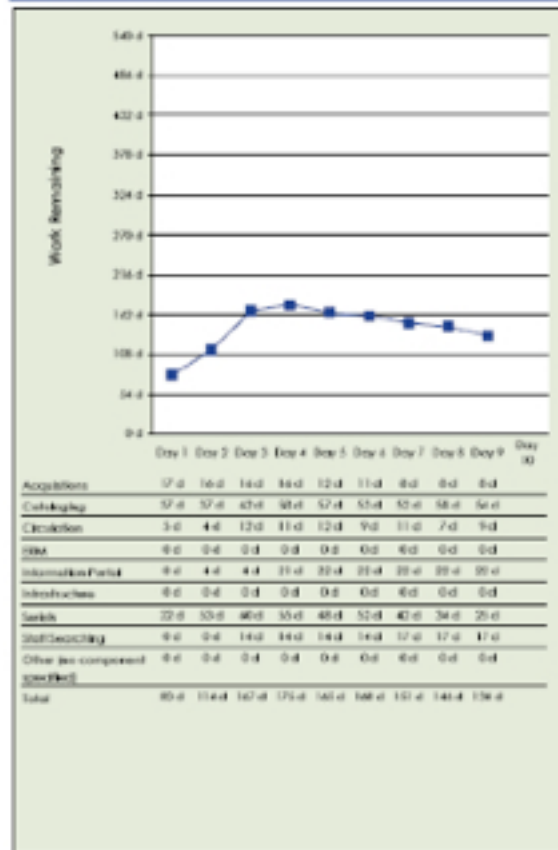
# SirsiDynix Distributed Scrum



Horizon 8.0

Report Ending: Monday, 17 Oct 2005

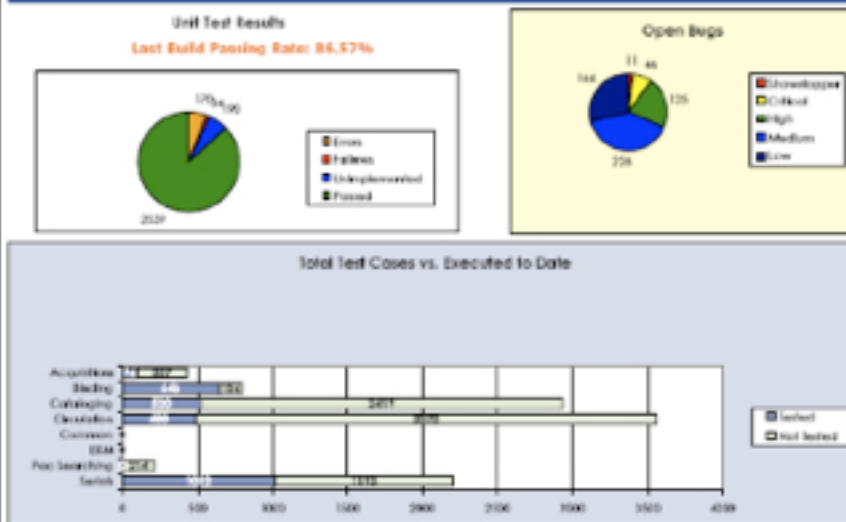
## CURRENT SPIRIT



## EARNED BUSINESS VALUE



## TEST SUMMARY



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## Velocity in Function Points/Dev month

	Scrum[1]	Waterfall[1]	SirsiDynix[2]
Person Months	54	540	827
Lines of Java	51,000	58,000	671,688
Function Points	959	900	12673
Function Points per Dev/Mon	17.8	2.0	15.3

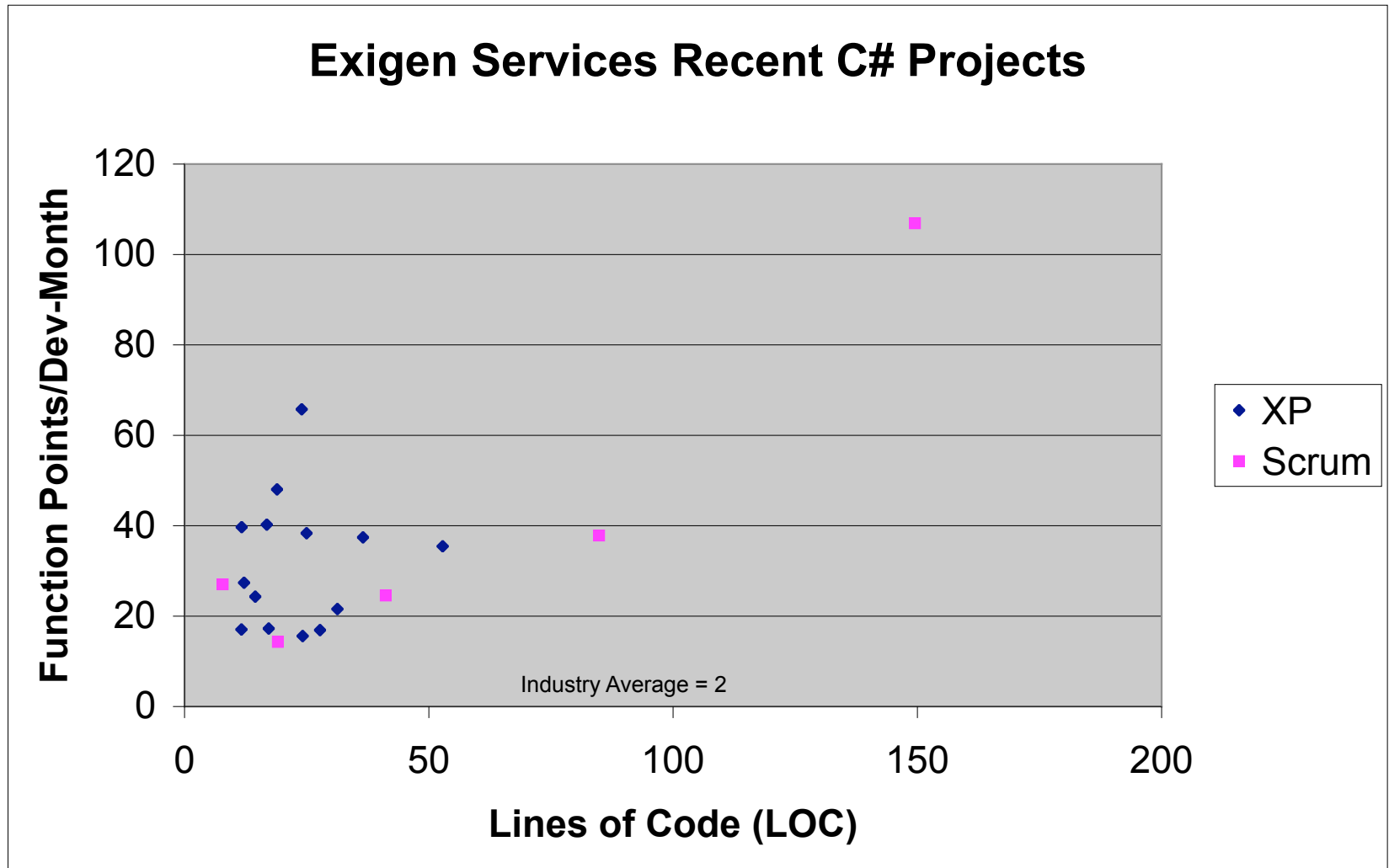
1. M. Cohn, User Stories Applied for Agile Development. Addison-Wesley, 2004
2. J. Sutherland, A. Viktorov, J. Blount, and N. Puntikov, "Distributed Scrum: Agile Project Management with Outsourced Development Teams," in HICSS'40, Hawaii International Conference on Software Systems, Big Island, Hawaii,

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# SirsiDyNix Challenges

- ScrumButt
- Builds were stable only at Sprint boundaries
- No XP in U.S, only in Russia, did not have equal talent across teams
- No face to face meetings
- Low test coverage
- Poor refactoring practice
- Company merger created competitive products

# Russian projects velocity data suggests high velocity is not an accident



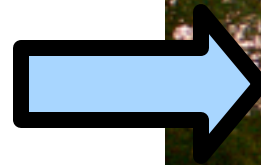
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# Setting up a prospective study

- Define the distributed team model before projects start
- Assure consistent talent, tools, process, and organization across geographies
- Establish high quality data gathering techniques on velocity, quality, cost and environmental factors.
- Run a consistent team model on a series of projects and look for comparable results
- Demonstrate that local velocity = distributed velocity
- Demonstrate that local quality = distributed quality
- Demonstrate linear scaling at constant velocity per developer

# Case study: Building a new railway information system

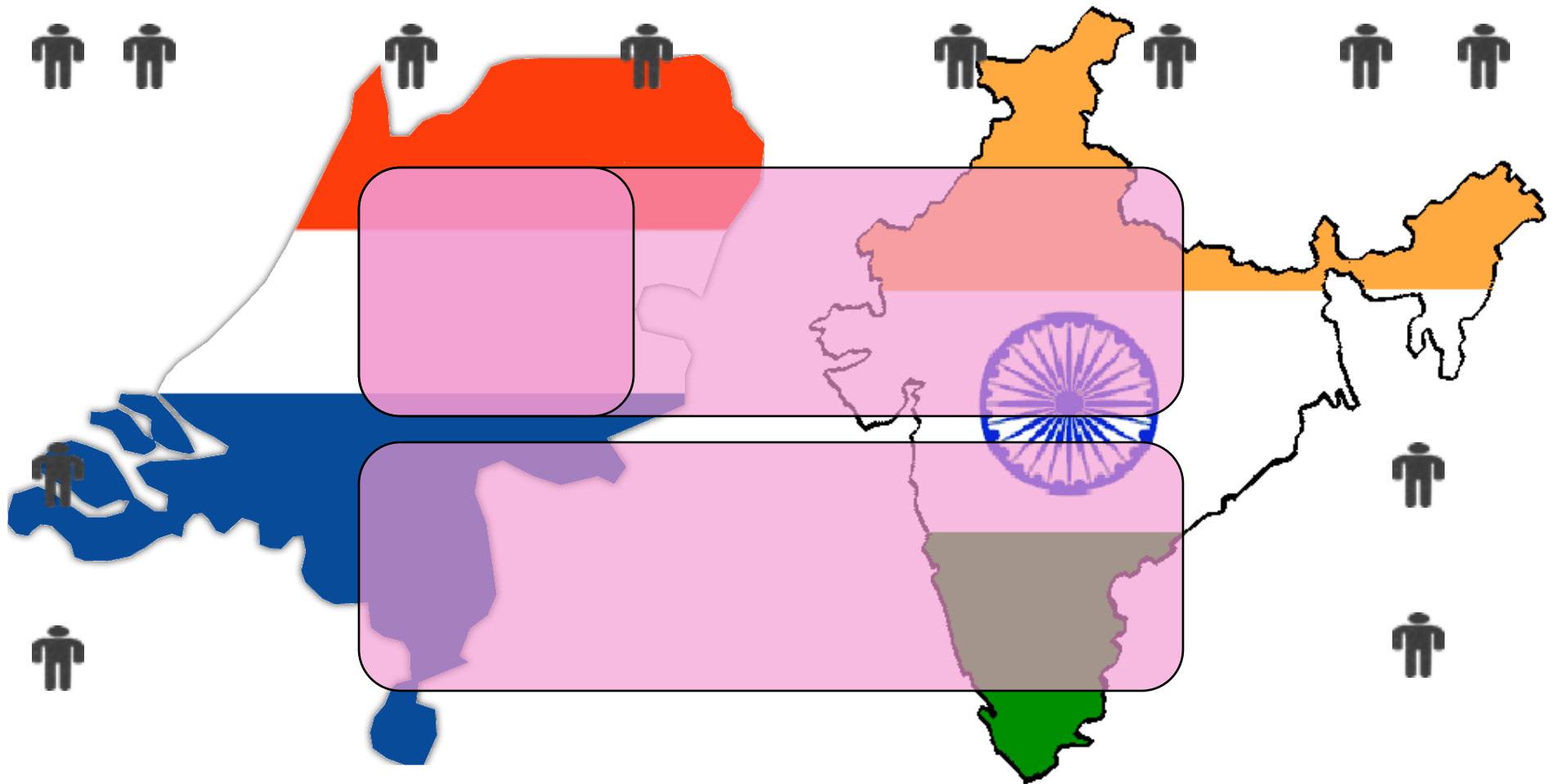


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# ProRail PUB Example

- ProRail rescued a failed waterfall project to build a new scheduling system and automated railway station signs at all Netherlands railway stations
- An 8 person Scrum team started the project and established local velocity (half Dutch, half Indian).
- After establishing local velocity at 5 times other waterfall vendors on the project, the Indian half of the team went back to India

# Scaling Fully Distributed Scrum

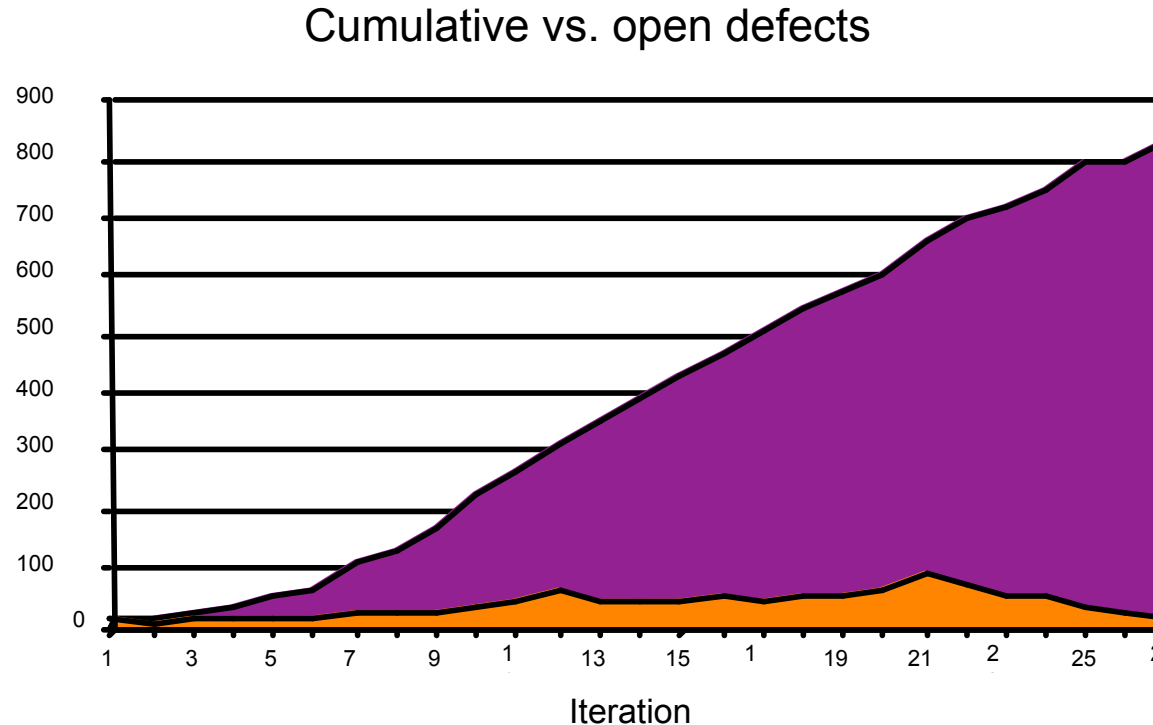


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# XP Practices in PUB Project

- Pair programming
- Continuous integration
- Collective code ownership
- Refactoring
- Simple design, emergent architecture
- Test driven development

# ProRail Defect Tracking



- Defect rate gets lower and lower as code base increases in size
- 95% of defects found inside iteration are eliminated before the end of the iteration

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# Team Characteristics

- TDD, pair programming, continuous integration. Same tools and techniques onshore and offshore.
- Daily Scrum meeting of team across geographies.
- SmartBoards, wikis, and other tools used to enhance communication.
- Indians say it feels exactly the same in India as it does in Amsterdam. They do the same thing in the same way.

# Dutch Velocity vs. Russian Velocity

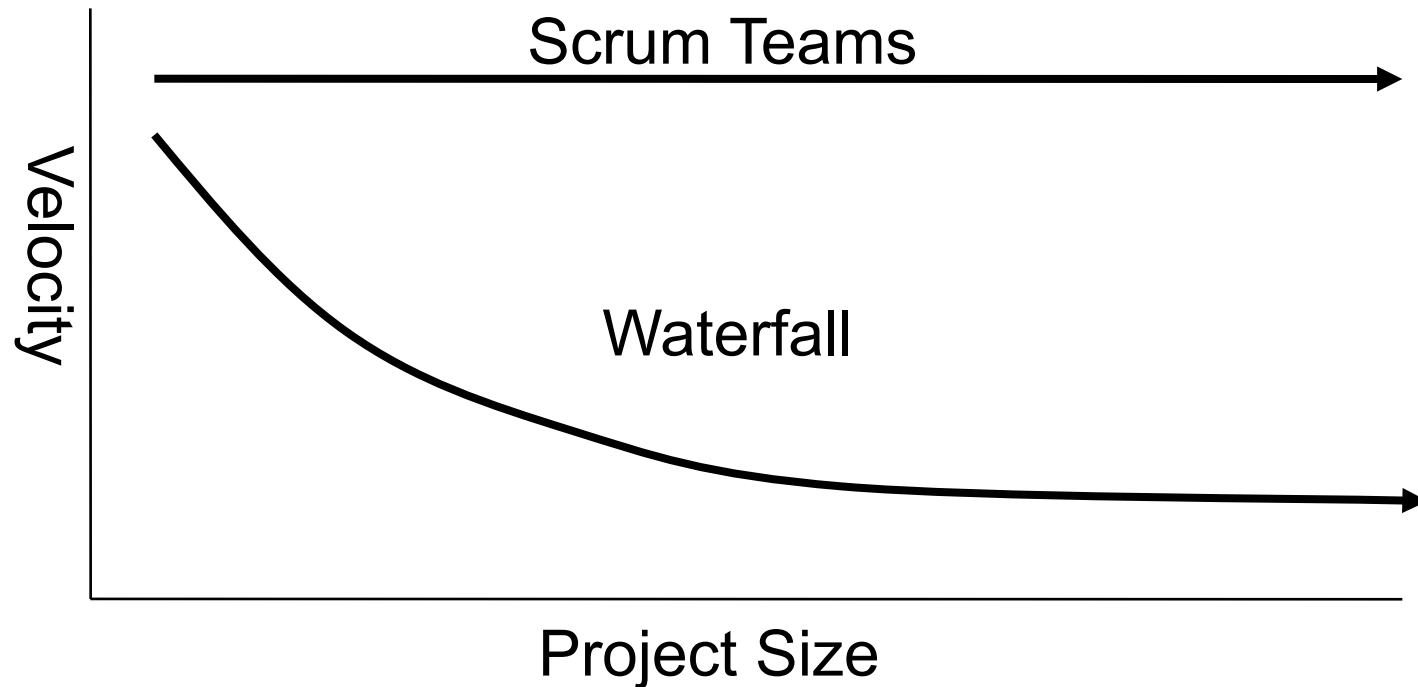
	SirsiDynix[2]	Xebia[3]
Person Months	827	125
Lines of Java	671,688	<b>100,000</b>
Function Points	12673	<b>1887</b>
Function Points per Dev/ Mon	15.3	<b>15.1</b>

1. M. Cohn, User Stories Applied for Agile Development. Addison-Wesley, 2004
2. J. Sutherland, A. Viktorov, J. Blount, and N. Puntikov, "Distributed Scrum: Agile Project Management with Outsourced Development Teams," in HICSS'40, Hawaii International Conference on Software Systems, Big Island, Hawaii,
3. J. Sutherland, G. Schoonheim, E. Rustenburg, M. Rijk. Fully Distributed Scrum: The Secret Sauce for Hyperproductive Outsourced Development Teams. Agile 2008, Toronto, Aug 4-8 (submission, preliminary data)

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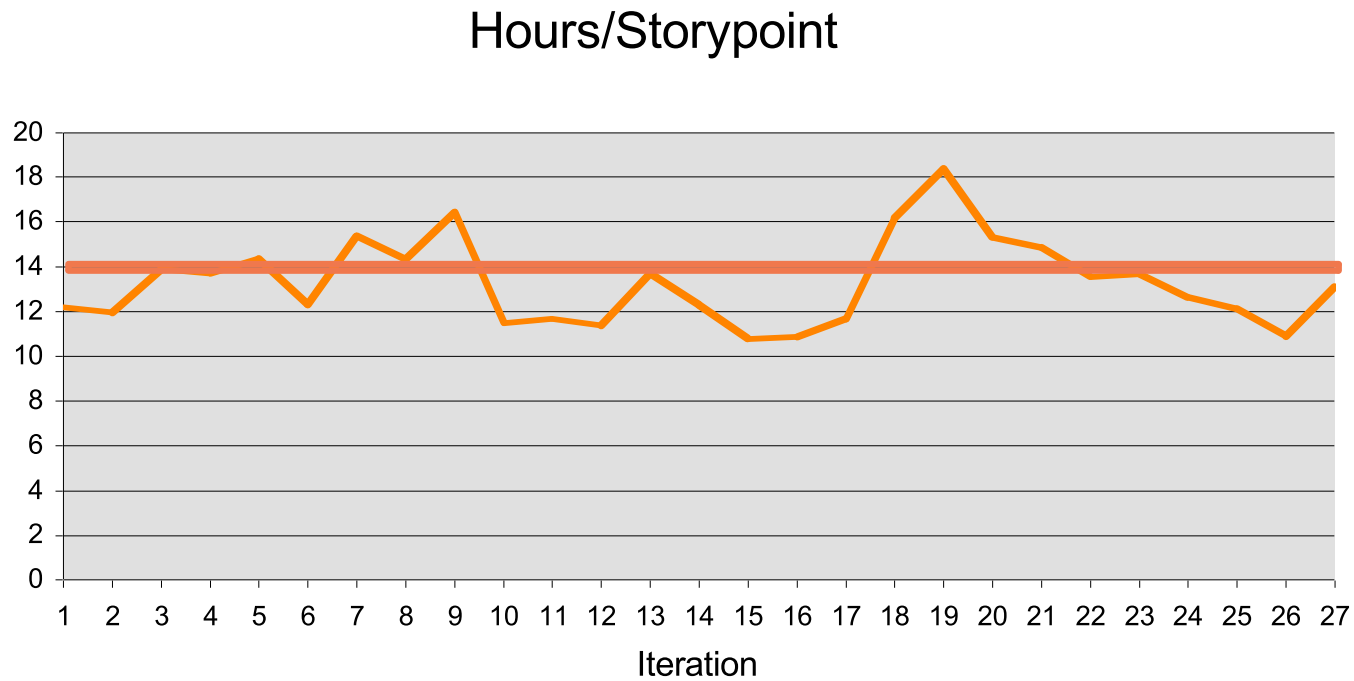
# Linear Scalability of Large Scrum Projects



- J. Sutherland, A. Viktorov, J. Blount, and N. Puntikov, "Distributed Scrum: Agile Project Management with Outsourced Development Teams," in HICSS'40, Hawaii International Conference on Software Systems, Big Island, Hawaii, 2007.
- J. Sutherland, C. Jacobson, and K. Johnson, "Scrum and CMMI Level 5: A Magic Potion for Code Warriors!," in Agile 2007, Washington, D.C., 2007.

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# Linear scalability



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# Xebia's Conclusions

- Fully Distributed Scrum has the full benefits of both local hyperproductive teams and offshoring
- Fully Distributed Scrum has more value than localized Scrum.
- All Xebia projects of more than a few people are fully distributed today.

# Questions?



**Emergent Architecture**

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